



Ocean Rate Bulletin

Fresh Grapefruit (WC):

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (TEU) shipped, by all carriers, during August 1998. The denominator represents the total number of TEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, August 1998.

Market Share-August:

Each carrier's current market share is based on the number of containers shipped during August 1998. Source: PIERS, August 1998.

Market Share-CY 1998:

Each carrier's market share is based on the total number of containers shipped throughout the 1998 calendar year. Source: PIERS, 1998.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: The Pacific Shipper, November 2, 1998. and various sites on the Internet.

Ocean Rates:

Ocean rates are applicable for November 15, 1998. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff retrieval system.

Container Rate:

Container rates for Fresh Grapefruit are quoted on full, 40-foot refrigerated containers unless otherwise noted.

Definitions

AI = All Inclusive
ARB = Arbitrary Charge
BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
CAF = Currency Adjustment Charge
CFS = Container Freight Station - used to consolidate shipments.
CY-CY = Container Yard to Container Yard
KT = 1,000 Kilograms (Metric Ton).
PC = Per Container
THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing Division, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498.

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L.A./L.B./Oakland Ports To Busan, South Korea

Fresh Grapefruit (WC)

Monthly Market Share For: August 1998

Month\Year: 3\34

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hyundai	100%	74%	28 Days ⁴	\$2.28								1008 pkgs.	\$2,298
Maersk	0%	11%	16 Days ⁴	\$2.43								1008 pkgs.	\$2,449
Hanjin	0%	6%	28 Days ⁴	\$2.28								1008 pkgs.	\$2,298
Sea-Land	0%	6%	16 Days ⁴	\$2.43								1008 pkgs.	\$2,449
Mitsui OSK	0%	3%	14 Days	\$2.43								1008 pkgs.	\$2,449

⁴ Transit time is based on departure from Long Beach, CA.

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L.A./L.B./Oakland Ports To Hong Kong

Fresh Grapefruit (WC)

Monthly Market Share For: August 1998

Month\Year: 5\94

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hyundai	96%	35%	14 Days	\$1.13	\$2			\$34				950 pkgs.	\$1,578
NYK Line	4%	5%	14 Days	\$1.08	\$2			\$34				950 pkgs.	\$1,530
APL	0%	23%	12 Days	\$1.08	\$2			\$34				950 pkgs.	\$1,530
Sea-Land	0%	14%	8 Days ⁴	\$1.28	\$2			\$34				950 pkgs.	\$1,720
Maersk	0%	11%	15 Days ⁴	\$1.08	\$2			\$34				950 pkgs.	\$1,530
OOCL	0%	3%	20 Days	\$1.08	\$2			\$34				950 pkgs.	\$1,530
COSCO	0%	3%	17 Days	\$1.28	\$2			\$34				950 pkgs.	\$1,846
Hanjin	0%	3%	24 Days ⁴	\$1.13	\$2			\$34				950 pkgs.	\$1,544

⁴ Transit time is based on departure from Long Beach, CA.

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L.A./L.B./Oakland Ports To Keelung, Taiwan

Fresh Grapefruit (WC)

Monthly Market Share For: August 1998

Month\Year: 72\286

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Yang Ming	39%	40%	15 Days										
Cho Yang	30%	21%	14 Days	\$2.83	\$2		3%					950 pkgs.	\$2,797
Zim Line	29%	10%	20 Days	\$2,380 ¹				\$34					\$2,836
OOCL	2%	10%	20 Days ⁴	\$2.83	\$2		3%					950 pkgs.	\$2,797
Hyundai	0%	6%	14 Days	\$2.93	\$2		3%					950 pkgs.	\$2,923
Hanjin	0%	3%	15 Days ⁴	\$2.83	\$2		3%					950 pkgs.	\$2,797
Maersk	0%	3%	13 Days ⁴	\$2.83	\$2		3%					950 pkgs.	\$2,797
Evergreen	0%	2%	22 Days	\$2.83	\$2		3%					950 pkgs.	\$2,797
APL	0%	2%	14 Days	\$2.83	\$2		3%					950 pkgs.	\$2,797
Sea-Land	0%	2%	14 Days ⁴	\$2.83	\$2		3%					950 pkgs.	\$2,797

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

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L.A./L.B./Oakland Ports To Tokyo, Japan

Fresh Grapefruit (WC)

Monthly Market Share For: August 1998

Month\Year: 26\519

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
K Line	35%	15%	12 Days	\$2.16	\$2		28%	\$34				1008 pkgs.	\$3,395
Hanjin	20%	17%	12 Days ⁴	\$2.01	\$2		28%	\$34				1008 pkgs.	\$3,208
Yang Ming	18%	12%	12 Days										
Evergreen	16%	4%	11 Days	\$2.01	\$2		28%	\$34				1008 pkgs.	\$3,133
Hyundai	12%	1%	13 Days	\$2.01	\$2		28%	\$34				1008 pkgs.	\$3,163
APL	0%	22%	10 Days	\$2.16	\$2		28%	\$34				1008 pkgs.	\$3,395
Maersk	0%	21%	11 Days ⁴	\$2.16	\$2		28%	\$34				1008 pkgs.	\$3,395
NYK Line	0%	3%	11 Days	\$2.16	\$2		28%	\$34				1008 pkgs.	\$3,395
Sea-Land	0%	2%	11 Days ⁴	\$2.16	\$2		28%	\$34				1008 pkgs.	\$3,395

⁴ Transit time is based on departure from Long Beach, CA.